

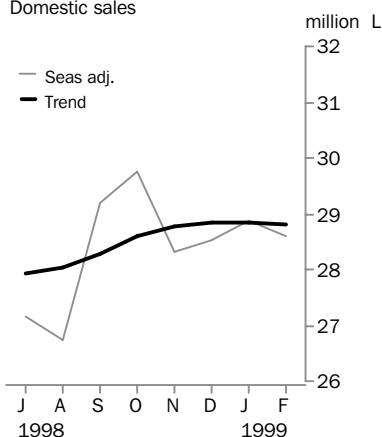


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) THURS 1 APR 1999

Australian produced wine

Domestic sales



FEBRUARY KEY FIGURES

TREND ESTIMATES

	Feb 1999 '000 L	% change Jan 1999 to Feb 1999	% change Feb 1998 to Feb 1999
Australian produced wine			
Domestic wine sales	28 793	-0.2	1.4
White table wine sales	15 629	-0.6	-2.2
Red and rosé table wine sales	8 848	2.1	19.1

SEASONALLY ADJUSTED

	Feb 1999 '000 L	% change Jan 1999 to Feb 1999	% change Feb 1998 to Feb 1999
Australian produced wine			
Domestic wine sales	28 601	-0.9	5.9
White table wine sales	15 616	-0.2	2.7
Red and rosé table wine sales	8 822	3.0	21.4

FEBRUARY KEY POINTS

TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine is flat having fallen by 0.2% in February 1999. It remains 1.4% higher than February 1998.
- The trend for white table wine fell by 0.6% in February 1999 and has fallen by 2.2% since February 1998.
- The trend for red/rosé table wine increased by 2.1% in February 1999 and is 19.1% higher than February 1998.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total domestic sales of Australian produced wine for February 1999 was 28.6 million, down 0.9% on January 1999 but up 5.9% on February 1998.
- The seasonally adjusted estimate for white table wine fell by 0.2% in February 1999 but is 2.7% higher than February 1998.
- The seasonally adjusted estimate for red/rosé table wine rose by 3.0% in February 1999 and is 21.4% higher than February 1998.

ORIGINAL ESTIMATES

- In original terms 24.3 million litres of Australian produced wine was sold domestically by wine making businesses during February 1999, up 34.2% on January 1999 and 5.9% on February 1998.

- For further information about these and related statistics, contact Peter Carmalt on Adelaide 08 8237 7632 or any ABS office shown on the back cover of this publication.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
March 1999	3 May 1999
April 1999	3 June 1999
May 1999	5 July 1999
June 1999	4 August 1999
July 1999	3 September 1999
August 1999	5 October 1999



CHANGES IN THIS ISSUE

There are no changes in this issue.



W. McLennan
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The February 1999 trend estimate for white table wine in glass containers less than 2 litres was up 4.1% on February 1998 and up 22.9% on February 1996. The February trend estimate for red/rosé table wine in glass containers less than 2 litres showed the eighth consecutive monthly rise increasing by 16.9% on February 1998 and by 54.7% on February 1996.

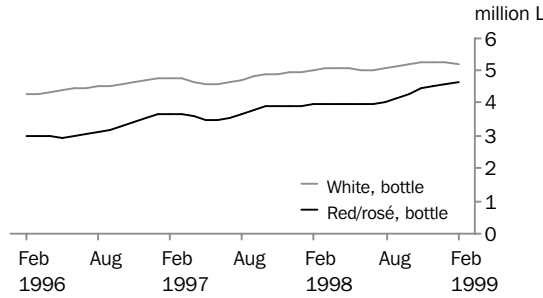
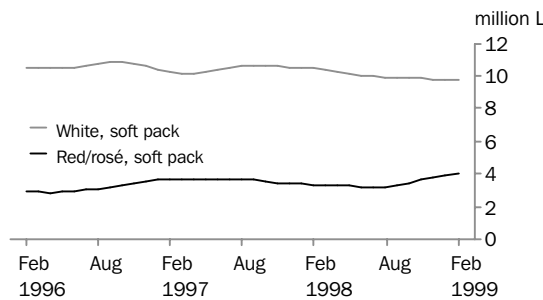


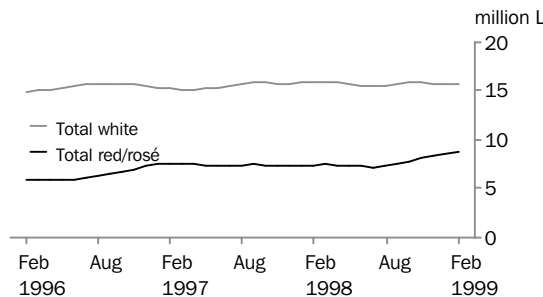
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in February 1999 for white table wine in soft packs fell by 7.4% on February 1998 and by 7.1% on February 1996. The February trend estimate for red/rosé in soft packs is 22.0% higher than February 1998 and 40.5% higher than February 1996.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

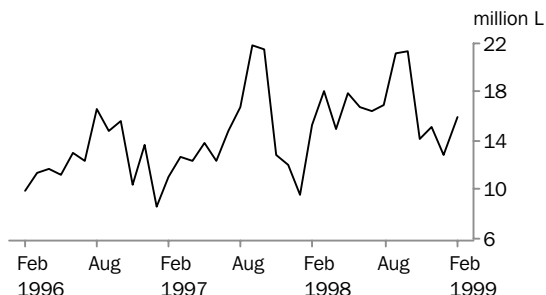
The February 1999 trend estimate for the domestic sales of total white table wine was down 2.2% on February 1998 but up 4.9% on February 1996. The February trend estimate for total red/rosé table wine grew strongly by 19.1% on February 1998 and has increased by 48.5% from February 1996.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

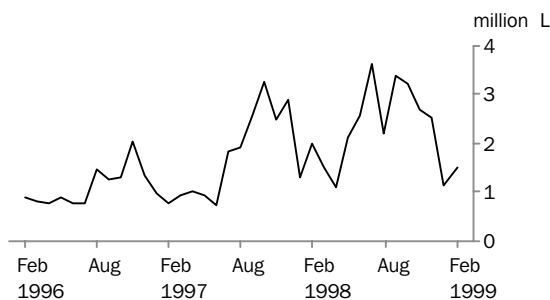
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for February 1999 shows that a total of 15.9 million litres of Australian produced wine worth \$82.3 million was exported. This volume was up 23.0% on January 1999 and up 3.5% on February 1998.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for February shows that 1.5 million litres of wine worth \$6.9 million was cleared for home consumption. This volume is up 29.9% on January 1999 but down 25.5% on February 1998.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the December quarter 1998 shows that wine available for consumption in Australia increased by 4.1% on the same quarter in 1997. An increase of 4.7% in the sales of Australian produced wine was partly offset by a 2.5% fall in the volume of imported wine. Total disposals of Australian produced wine rose by 6.3% over the same period, with an increase of 9.6% in exports combined with the increase in domestic sales.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
1995-1996	309 463	20 256	329 719	129 671	439 134
1996-1997	333 591	13 589	347 180	154 393	487 984
1997-1998	338 814	25 622	364 436	192 401	531 215
December Qtr 1997	98 562	8 694	107 256	46 376	144 938
December Qtr 1998	103 177	8 476	111 653	50 823	154 000

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....				TABLE-RED AND ROSÉ WINE.....				
	Total wine '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L
ORIGINAL									
1995-1996	309 463	50 588	124 357	3 769	178 707	33 711	34 020	839	68 567
1996-1997	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
1997-1998	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
1997-1998									
February	22 942	4 388	9 529	525	14 442	2 829	2 414	44	5 287
March	27 282	5 041	10 741	681	16 461	3 783	2 937	54	6 775
April	28 634	5 120	10 558	418	16 096	4 286	3 494	59	7 839
May	26 568	4 552	9 833	278	14 664	4 125	3 263	73	7 461
June	27 414	4 438	10 037	385	14 861	4 270	3 716	68	8 054
1998-1999									
July	31 795	5 213	10 238	627	16 078	5 572	4 385	61	10 017
August	24 820	4 101	8 946	282	13 329	4 018	3 403	48	7 469
September	28 494	4 956	10 090	485	15 532	4 182	3 678	59	7 919
October	31 975	6 366	10 422	754	17 542	4 573	3 369	98	8 040
November	34 587	6 358	11 647	885	18 890	4 824	3 722	205	8 751
December	36 615	7 111	11 140	889	19 140	5 016	3 973	79	9 067
January	18 100	3 691	6 484	653	10 828	2 290	2 087	46	4 423
February	24 291	4 627	9 423	726	14 775	3 217	3 146	58	6 422
SEASONALLY ADJUSTED									
1997-1998									
February	27 006	4 799	10 044	n.a.	15 207	3 898	3 206	n.a.	7 268
March	28 543	4 931	10 292	n.a.	16 026	3 860	3 321	n.a.	7 495
April	30 293	5 134	10 958	n.a.	16 960	4 171	3 572	n.a.	7 721
May	27 121	4 769	9 988	n.a.	14 989	4 093	3 040	n.a.	7 178
June	28 485	5 979	9 944	n.a.	16 084	3 963	3 346	n.a.	7 715
1998-1999									
July	27 144	4 931	9 546	n.a.	14 929	3 943	3 079	n.a.	6 836
August	26 728	4 037	9 699	n.a.	14 628	3 545	3 044	n.a.	6 717
September	29 200	5 141	10 670	n.a.	16 632	4 387	3 550	n.a.	7 818
October	29 766	6 233	10 171	n.a.	16 483	4 464	3 445	n.a.	7 898
November	28 312	4 921	9 746	n.a.	15 587	4 368	3 315	n.a.	7 923
December	28 521	5 223	9 277	n.a.	15 467	4 754	3 990	n.a.	8 762
January	28 870	5 167	9 934	n.a.	15 645	4 541	4 031	n.a.	8 562
February	28 601	5 082	10 003	n.a.	15 616	4 436	4 150	n.a.	8 822
TREND ESTIMATES									
1997-1998									
February	28 396	5 025	10 539	n.a.	15 974	3 959	3 359	n.a.	7 430
March	28 464	5 087	10 444	n.a.	15 982	3 982	3 336	n.a.	7 455
April	28 330	5 094	10 274	n.a.	15 852	3 985	3 297	n.a.	7 424
May	28 125	5 067	10 117	n.a.	15 689	3 972	3 250	n.a.	7 345
June	27 969	5 042	10 029	n.a.	15 574	3 954	3 207	n.a.	7 249
1998-1999									
July	27 918	5 049	9 987	n.a.	15 543	3 965	3 190	n.a.	7 208
August	28 031	5 090	9 966	n.a.	15 599	4 037	3 221	n.a.	7 284
September	28 277	5 140	9 951	n.a.	15 705	4 162	3 310	n.a.	7 491
October	28 586	5 201	9 943	n.a.	15 818	4 313	3 457	n.a.	7 797
November	28 767	5 247	9 900	n.a.	15 838	4 448	3 625	n.a.	8 121
December	28 825	5 262	9 839	n.a.	15 786	4 539	3 796	n.a.	8 413
January	28 838	5 253	9 800	n.a.	15 720	4 593	3 960	n.a.	8 664
February	28 793	5 233	9 762	n.a.	15 629	4 628	4 097	n.a.	8 848

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

WINE TYPE.....

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated(b)	Flavoured(c)	Vermouth	Brandy(d)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
1995-1996	247 271	25 863	22 923	7 226	3 087	2 086	999	1 113
1996-1997	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974
1997-1998								
December	26 741	2 090	3 899	1 634	257	197	99	121
January	15 626	1 253	1 157	379	136	125	43	55
February	19 730	1 330	1 130	401	97	130	123	58
March	23 236	1 743	1 417	590	116	148	30	71
April	23 936	2 193	1 485	696	113	167	44	66
May	22 125	2 214	1 170	721	105	204	31	68
June	22 915	2 511	1 057	574	84	171	101	85
1998-1999								
July	26 095	2 902	1 569	792	105	265	67	78
August	20 798	1 919	1 146	588	102	196	72	85
September	23 451	1 874	1 746	1 065	136	151	71	71
October	25 583	2 201	2 286	1 448	145	198	113	82
November	27 641	1 902	3 169	1 410	169	174	121	83
December	28 207	2 155	3 779	2 005	214	203	53	114
January	15 250	963	969	648	77	133	58	55
February	21 197	1 277	984	619	86	94	34	48

(a) Spritzig table wines are included with table wine.

(b) Prior to 1997, data for Carbonated wine includes some spritzig style wine which was mis-reported.

(c) Includes wine cocktails, marsala, aperitif and tonic wines.

(d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE & BRANDY

Period	WINE TYPE.....				TOTAL WINE.....		BRANDY.....	
	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value
	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L a l	\$'000
IMPORTS(a)(b)								
1995-1996	16 649	105	2 673	830	20 256	60 478	583	7 462
1996-1997	10 105	105	2 387	993	13 589	66 503	628	7 889
1997-1998	21 447	135	2 996	1 044	25 622	92 926	661	7 861
1997-1998								
December	2 515	19	282	86	2 903	11 173	90	1 232
January	1 005	4	197	88	1 294	5 485	31	442
February	1 733	9	218	40	2 001	6 017	40	431
March	1 324	7	100	73	1 504	5 465	44	468
April	1 026	3	57	24	1 111	3 936	46	562
May	1 865	11	168	84	2 128	6 824	48	555
June	2 297	11	205	54	2 566	8 630	65	641
1998-1999								
July	3 435	17	114	63	3 629	8 499	46	551
August	1 924	8	180	85	2 197	7 676	49	610
September	2 888	9	343	158	3 398	10 575	54	607
October	2 694	3	460	79	3 236	12 779	54	694
November	1 989	10	483	209	2 691	14 117	56	763
December	2 117	4	354	74	2 549	11 752	72	1 070
January	r 972	5	131	40	r1 148	r5 790	34	421
February	1 321	6	127	37	1 491	6 902	32	412
EXPORTS(c)								
1995-1996	121 037	2 506	5 489	639	129 671	471 576	24	732
1996-1997	144 892	2 490	6 046	966	154 393	603 297	17	526
1997-1998	183 024	2 505	6 107	764	192 401	873 827	26	385
1997-1998								
December	11 447	169	336	43	11 996	56 540	4	33
January	9 177	191	159	15	9 543	44 260	2	21
February	14 569	200	559	43	15 371	73 679	5	25
March	17 452	111	450	77	18 090	80 963	2	12
April	14 161	190	569	27	14 947	71 556	—	1
May	17 343	164	321	64	17 891	92 892	—	1
June	16 070	216	386	42	16 713	79 878	2	66
1998-1999								
July	15 610	198	489	77	16 374	76 509	2	10
August	16 124	226	491	102	16 942	87 513	1	13
September	20 122	208	743	85	21 158	107 662	2	49
October	20 224	206	928	49	21 408	107 181	4	31
November	13 307	211	645	32	14 196	67 282	1	11
December	r14 511	151	r 503	54	r15 220	r81 013	2	15
January	r12 522	r88	r 301	22	r12 934	r59 728	2	10
February	15 229	141	528	17	15 915	82 336	3	45

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with earlier data.

(b) Imports cleared for home consumption, see Explanatory Note 4.

(c) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, February 1999

Country/Region	WINE TYPE.....				TOTAL WINE.....	
	<i>Table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value</i>
	L	L	L	L	L	\$'000
New Zealand	1 132 126	36 327	45 849	5 821	1 220 123	3 178
Papua New Guinea	68 384	285	207	—	68 876	106
Vanuatu	32 941	—	909	—	33 850	77
Total Oceania and Antarctica (a)	1 280 661	37 629	52 921	5 821	1 377 032	3 604
Belgium and Luxembourg	363 149	374	9 320	90	372 932	1 730
Germany, Federal Republic of	621 136	—	2 268	—	623 404	2 535
Ireland	293 472	—	1 350	—	294 822	1 833
Netherlands	177 871	—	—	—	177 871	904
Sweden	317 475	—	—	—	317 475	978
United Kingdom	7 187 883	28 539	401 229	1 496	7 619 146	38 642
Total European Union	9 250 371	28 913	414 229	1 586	9 695 099	48 061
Norway	196 258	—	1 755	—	198 013	895
Switzerland	163 416	450	3 600	—	167 466	1 210
Total Europe and the Former USSR(a)	9 631 411	30 128	419 854	1 586	10 082 978	50 245
Bahrain	20 800	320	3 105	—	24 225	39
United Arab Emirates	23 915	—	—	—	23 915	49
Total Middle East and North Africa(a)	44 715	320	3 285	—	48 320	89
Malaysia	97 105	—	915	4 464	102 484	638
Singapore	121 428	639	1 710	1 459	125 236	873
Total Southeast Asia(a)	317 472	693	3 111	6 490	327 766	1 894
Hong Kong	93 484	324	892	990	95 690	636
Japan	338 469	4 905	18 889	—	362 263	1 926
Total Northeast Asia(a)	521 926	5 229	20 531	990	548 676	3 125
Canada	589 443	36 594	1 494	—	627 531	3 434
United States of America	2 787 741	25 393	22 455	1 838	2 837 427	19 541
Total Northern America(a)	3 377 184	61 987	23 949	1 838	3 464 958	22 975
Total Other Regions(b)	55 497	4 900	4 725	—	65 122	404
Total All Countries	15 228 866	140 886	528 375	16 725	15 914 852	82 336

(a) Includes other countries as detailed in *Standard*

(b) Includes ships' stores.

Australian Classification of Countries (Cat. no. 1269.0).

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1995-1996	14 659	83 835	946	3 525	4 450	21 999	257	129 671
1996-1997	17 918	95 491	974	3 698	7 067	28 906	338	154 393
1997-1998	23 382	115 654	1 266	2 830	9 245	39 559	466	192 401
1997-1998								
December	1 605	6 446	66	217	674	2 959	27	11 996
January	1 077	5 624	148	124	556	1 996	18	9 543
February	1 526	7 947	95	200	904	4 671	29	15 371
March	2 793	9 798	87	209	1 000	4 170	32	18 090
April	1 359	10 067	92	170	910	2 320	27	14 947
May	1 269	11 606	293	251	1 088	3 346	39	17 891
June	1 448	10 378	74	227	799	3 749	38	16 713
1998-1999								
July	2 236	9 622	93	186	712	3 511	14	16 374
August	2 276	11 247	58	398	573	2 364	24	16 942
September	2 271	13 514	6	382	839	4 120	26	21 158
October	2 230	14 021	92	348	681	4 011	24	21 408
November	3 039	6 576	26	522	665	3 292	76	14 196
December	r 924	r 9 220	39	343	549	r 4 115	28	r 15 220
January	r 2 130	r 6 888	81	r 203	r 601	r 2 979	52	r 12 934
February	1 377	10 083	48	328	549	3 465	65	15 915

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–2 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 Figures relating to international trade in wine and brandy are presented in table 3 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

SEASONALLY ADJUSTED AND TREND ESTIMATES

5 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

6 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

7 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES *continued*

8 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

9 For further information, see *A Guide to Interpreting Time Series—Monitoring Trends, an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

10 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

11 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

12 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

13 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

SELF-HELP ACCESS TO STATISTICS

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